



## Our Marketplace offers 3 categories of sales:

Sellers are free to define their own selling strategy by selecting the appropriate sale category. You can list and renew for free your sale for 7 to 30 days. Our sales are anonymous, your company name won't be visible until a buyer wins the sale as we will invoice the buyer on your behalf in the frame of our sale mandate.



You must be a **registered user** to be able to sell on The-Medplace!  
Our website exists in English and French and very soon in German.



## OPEN OFFER (an exclusivity of The-Medplace)



The Seller sets a starting price, and buyers may make offers higher or lower than that price. Any offer equal or the best bid received above that starting price wins automatically the sale.

### Open Offer includes following features:

- ✓ The offer is called "Open" because the seller views all offers placed by buyers. Buyers do not see any competing offer.
- ✓ Seller can accept the best offer received above the starting price without having to wait for the end of the sale.
- ✓ If the device is unsold, the Seller can accept or decline the best offer received below the starting price.



## AUCTION

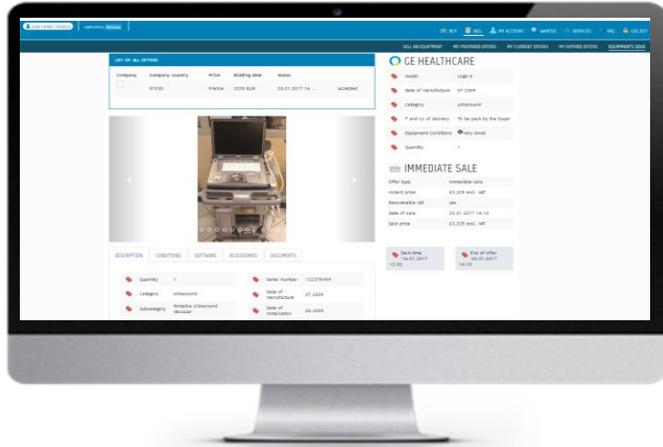
The Seller sets a starting price and a Bid Step and decides to sell with or without a reserve price. You receive bids on your device and sell to the highest bidder equal or above to the starting price or reserve price. The buyers and the Seller see the evolution of the current price (2nd best bid + 1 Bid Step).



## IMMEDIATE SALE

The Seller sets a unique selling price and the buyer can decide in one click to buy instantly at the posted price.





# PREPARE YOUR SALE IN JUST 3 STEPS...



1. Complete the full description and conditions of your device. Help buyers to get the description and pictures-perfect they're looking for. Any comment shall be written in English.



2. Enter your internal equipment Id. Check the **SNAPSHOT VALUES\***. Choose your type of sale and set your starting price. Define the start time and end time of your offer. Last question: is the sale subject to VAT?



3. Please check carefully your entered data, if they are correct, save your posting by clicking on SAVE button. If you want to make some changes or update, you can use the BACK button at the bottom of the page.

✓ Congratulations! Your Offer is Ready.

SAVE

You decide yourself when you want to put your offer online. You can save and keep your offer in My Prepared Offers Or activate it by entering your password.

MOVE TO "READY FOR SALE"



Check your emails. We review all ads before posting and hopefully, validation takes less than 24 hours!

- INSPECTION
- PREMIUM SERVICE
- FULL SERVICE

Your can order our exclusive services during the creation of your offer.

. You can download over 40 pictures per equipment. **Picture size must be < 2 Mo and 16/9 format is preferable.**

. Grasp the original invoice or order of your equipment to ensure to have in hand the full specification including, HW, SW, key features and options.

. **Your company/hospital name must not appear on any picture. The seller must remain anonymous.**

. **Your equipment must be available for pick-up by the buyer, maximum 60 days after the end of sale.**

\* Sellers may have access for free to an indicative value range of their medical device. **Snapshot Values** are available for a limited number of medical devices.



# THE-MEDPLACE “A SECURE SELLING PROCESS”



**Congratulations!  
Your Equipment is  
sold and paid!**



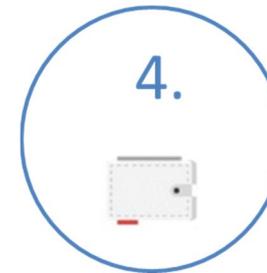
1.  
Your medical equipment is for sale and international buyers registered with The-Medplace can start to make offers.



2.  
As soon as your medical equipment has been bought, we issue a Proforma Invoice. The payment is secured in the buyer eWallet.



3.  
We coordinate with the Buyer the pick-up at your facility. As soon your equipment is picked-up, you download the delivery note in and automatically we debit the eWallet of the Buyer.



4.  
We have transfer the money from the eWallet of the Buyer on your eWallet. Sale commission is debited in your eWallet. You can at any time request the money transfer on your bank account.



## WE HELP YOU BETTER SELLING!

With an inspection report  
any questions that the potential  
buyer has can be answered upfront

-  Request your inspection before you sell
-  Inspection Services by Bureau Veritas

**Customer Support:**  
+ 33 (0) 9 72 60 14 35  
customersupport@medtrada.com  
The-Medplace team

MY TRANSACTIONS (BUYER)		MY TRANSACTIONS (SELLER)		CARDS	BANK ACCOUNT	PAYOUT TO MY BANK ACCOUNT	FREQUENT BUYER
<b>MY E-WALLET BALANCE</b>							
<b>MY TRANSACTIONS</b>							
Operation type	Asset ID	Debit	Date	Asset	Status	Credit	
Payment received from Buyer ewallet account	246617	---	26.01.2017 13:06	GE HEALTHCARE Voluson i BT08	Transfer succeeded	3092.25 EUR	
Transfer from my eWallet to my bank account	246617	3092.25 EUR	26.01.2017 13:06	GE HEALTHCARE Voluson i BT08	Succeeded	---	